

ZEAL AQUA LIMITED
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Date: 27/06/2023

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001

Script ID/ Code : ZEAL/539963

Subject : Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Kindly find enclosed herewith a copy of Results presentation with respect to the Financial results for the Quarter and Year ended 31st March 2023 of the company.

Kindly take the above information on record and oblige.

Thanking you.

Yours Faithfully

For **Zeal Aqua Limited**

Rohan Pradipkumar Navik
Wholetime Director
DIN: 02531248

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ZEAL AQUA LIMITED

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ABOUT US

- **ZEAL AQUA LIMITED is the World's Premium seafood supplier. Aquaculture farms and processing plants are vertically integrated into a coherent supply chain and farm-to-fork model. The company produces and exports quality Seafood across the world which reflects its quality standards.**
- **ZEAL AQUA LIMITED is a passionate seafood supplier which is committed to delivering best quality seafood to its customers through advanced technology, professional work ethics, quality standards and sustainable practices.**
- **ZEAL AQUA LIMITED exports finest shrimps across the globe.**
- **ZEAL AQUA is committed to delivering the best quality shrimp to its customers and end consumers through advanced technology, professional work ethic, and sustainable practices.**

CORE MANAGEMENT



SHANTILAL PATEL
**MANAGING
DIRECTOR**



PRADIPKUMAR NAVIK
**WHOLETIME
DIRECTOR**



DHAVALKUMAR PATEL
**WHOLETIME
DIRECTOR**



ROHAN NAVIK
**WHOLETIME
DIRECTOR**

ABOUT THE MANAGEMENT

- **ZEAL AQUA LIMITED has well qualified and extremely experienced MANAGEMENT TEAM which enables the company to achieve its goals, objectives and its mission.**
- **The MANAGEMENT TEAM has varied knowledge and experience which assures that there is specialisation in all scopes of work.**
- **The Management has great knowledge of the field in which they are inculcated being Aquaculture.**
- **A well qualified and experienced Team also contributes immensely towards the success and growth of the company.**
- **The management assures proper planning and functioning of the company which leads to goal accomplishments.**

OUR FARMS



PROCESSING UNIT



DOMESTIC CHANNEL



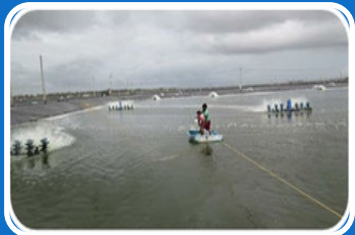
BUSINESS SEGMENTS



**TRADING SHRIMP FEEDS AND
MEDICINE**



PROCESS



SHRIMP FARMING

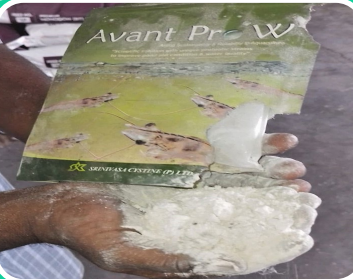
SHRIMP FEEDS AND MEDICINE



A quality proprietary mix of vitamins and other ingredients

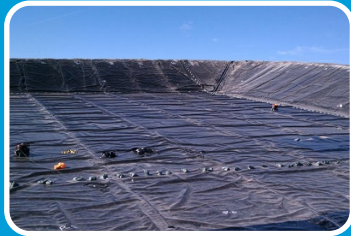


The nutrient beads remain intact until eaten by the shrimp.



It is easy to adjust feeding to meet the actual needs of your shrimp.

SHRIMP FARMING



Zeal Aqua uses the latest hi-tech methods and hygienic processes with HDPE Lined Pond.



We produce and harvest mainly two types of Prawns: Tiger Prawn and White Shrimp.



These shrimps are exported to markets in Europe, USA, Japan & other countries.

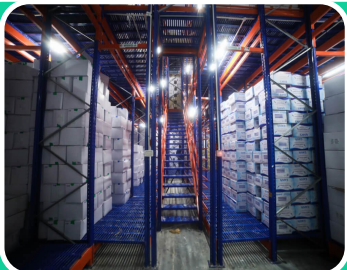
SHRIMP FREEZING



A totally self-integrated aquaculture company to make products export ready in-house.



Methods used such as, Blast Freezing, Plate Freezing, IQF.



Processing Plant is close to the aquaculture plant to ensure Supply-chain efficiency.

OVERVIEW OF FREEZING

- **1ST PHASE:**

The food is cooled from ambient temperature to freezing point by removing sensible heat.

- **2ND PHASE:**

The phase transition heat of the food is removed by turning the water within it to ice.

- **3RD PHASE:**

Cooling continues below the freezing point, which removes more sensible heat, reducing the temperature of the product to the desired or optimum frozen storage temperature.

PLATE FREEZING

Plate Freezing is another method of freezing that involves placing the shrimp on a plate that is chilled to a low temperature, typically between -20°C and -30°C . The shrimp is then frozen by contact with the plate. This process is ideal for seafood products that are in large blocks or pieces, as it ensures even and consistent freezing. Plate Freezing is also a more cost-effective method than Blast Freezing, as it requires less energy and equipment.



IQF

IQF (Individual Quick Freezing) is a method of freezing that involves individually freezing each shrimp quickly. The shrimp is first pre-cooled and then passed through a series of belts, where it is rapidly frozen with cold air. This method is ideal for seafood products that are sold in small or individual portions, as it allows the shrimp to be easily separated and used as needed without thawing the entire batch. Additionally, IQF ensures that the shrimp's individual pieces are frozen separately, which prevents them from sticking together.



BLAST FREEZING

Blast Freezing is a method of freezing that involves exposing the shrimp to a blast of cold air at a very high velocity, typically between -30°C and -40°C . The cold air is circulated around the shrimp, which quickly freezes it. This process is ideal for seafood products that require a long shelf-life, as it freezes the product quickly, preventing the formation of ice crystals, which can damage the product's texture and flavour. Blast Freezing also helps to preserve the product's nutritional value and colour.



CURRENT PRODUCT LIST

SHRIMPS



PEELED AND DEVEINED



HEAD ON



HEAD LESS



PEELED AND DEVEINED TAIL ON

FISH

TILAPIA



BASA



OUR STATISTICS

- **1200+ EMPLOYEES**
- **500+ FARMERS NETWORK**
- **1500+ MT PER ANNUM
PRODUCTION FROM
OWN FARMS**
- **3000+ PER ANNUM PRODUCTION FROM
PROCESSING UNIT**
- **30 YEARS OF EXPERIENCE**
- **20+ EXPORTED COUNTRIES**

PRODUCT DIVERSIFICATION IN 2022

- In 2022 ZEAL AQUA LIMITED also began producing quality fish fillets along with shrimps with the objective of achieving diversification in our business.
- The company also aims towards increasing local distribution of seafood so that the customers of India can also experience and enjoy the quality products of the company.





Two seafood giants

unite for unparalleled freshness and quality.



Experience seafood like never before,
with our unbeatable **partnership!**



STRENGTHENED TIES WITH LENK

- As on 16.03.2023 two seafood giants namely **ZEAL AQUA LIMITED** and **LENK FROZEN FOODS LTD** have joined hands and have entered into an Agreement for united and parallel collaboration which shall lead towards providing fresh and quality seafood across the world.
- **ZEAL AQUA LIMITED** is proud to announce that we are the only shrimp Exporters to have obtained the **AQUACULTURE STEWARDSHIP COUNCIL (ACS) CERTIFICATE** in Black Tiger Shrimps.

ABOUT ZEAL AQUA LTD

- 160 farms, spread over 300 hectares of land
- Own in-house laboratory
- No use of antibiotics
- Maximum 25 km distance between ponds and plant
- Annual production output of 2000 tonnes
- 500+ workers
- Possessing cumulative farming experience of 40+ years
- 1st ASC certified Black Tiger pond in India, as well as farming ASC certified Vannamei

ABOUT LENK FROZEN FOODS LTD

- Present in 10+ countries
- 10,000+ MT fish & seafood annually Worlds' first company ASC certified Supplying a broad and diverse buyers market
- Present at the source
- 50+ employees

Seafood Passionates India based Zeal Aqua Ltd., pioneer in Black Tiger shrimp farming, and Thailand headquartered LENK Frozen Foods Ltd., the “one stop seafood sourcing and service provider”, both established approximately two decades ago, agreed to enhance their relationship in which Zeal Aqua conveys its European Business Development activities to LENK Frozen Foods Ltd.

FUTURE OF SEAFOOD MARKET

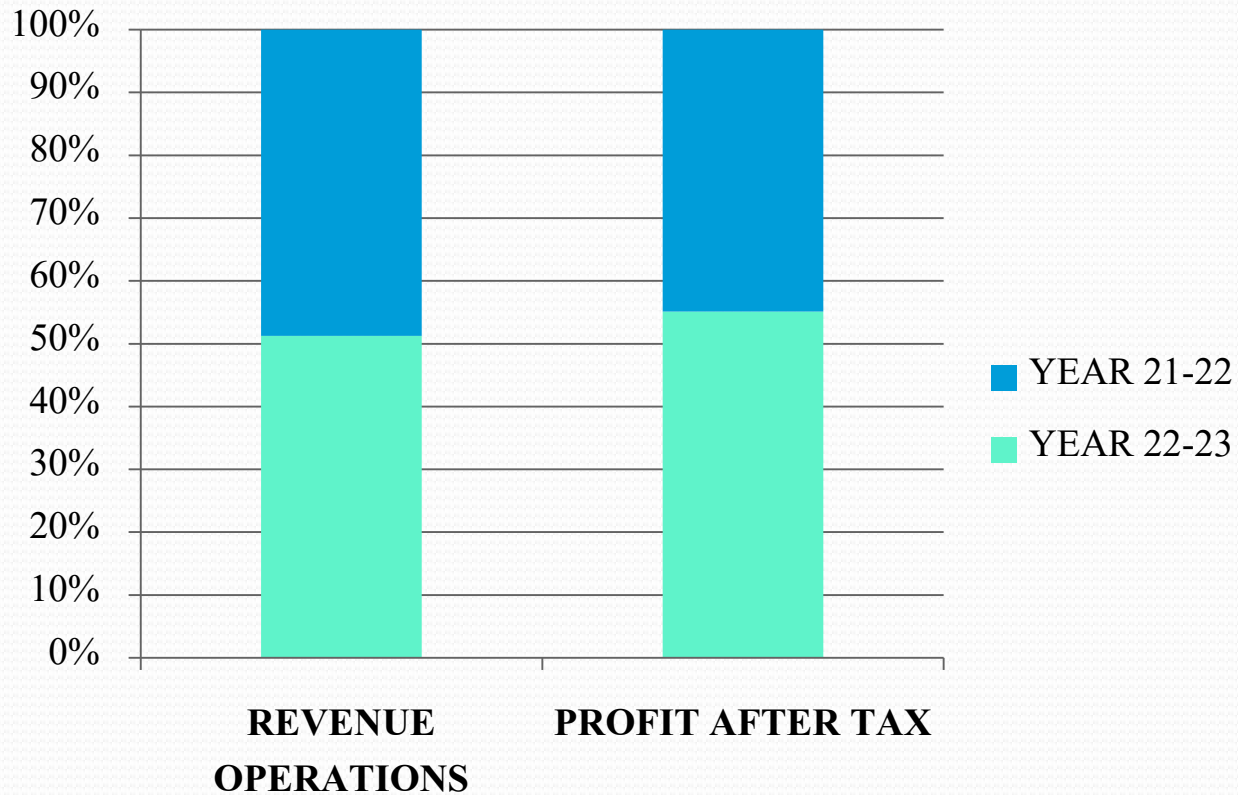
- **The demand of seafood is rapidly increasing as consumers are focusing on product quality and safety.**
- **But in respect to the increasing demand there is limited production of such quality seafood which in turn is a positive sign for company to grow.**
- **Shrimps have become very popular among consumers as they are less expensive and have a good amount of nutritional content.**
- **Fresh and frozen fish have become more popular because of convenience, ease of preparation, and nutritional value they provide.**
- **The global shrimp market is expected to grow at a promising CAGR of 5% during the projected period.**
- **Consumers are going through a "nutrition transition" by switching from a carbohydrate diet to one that contains more proteins.**
- **Since shrimps are a traditional dish in China, there has been a higher-than-average consumption of shrimp there.**
- **Now-a-days there is a new trend of "FARM-TO-FORK" where the dish items are made of organic raw materials. Our shrimps are cultivated and then after passing the entire process they are supplied to the consumers for cooking. This shall further increase our sales in market.**

FINANCIAL RESULTS

22-23

- **The performance of the Company from 01.04.2022 to 31.03.2023 has been appreciable.**
- **Lets take the overview of the same!**

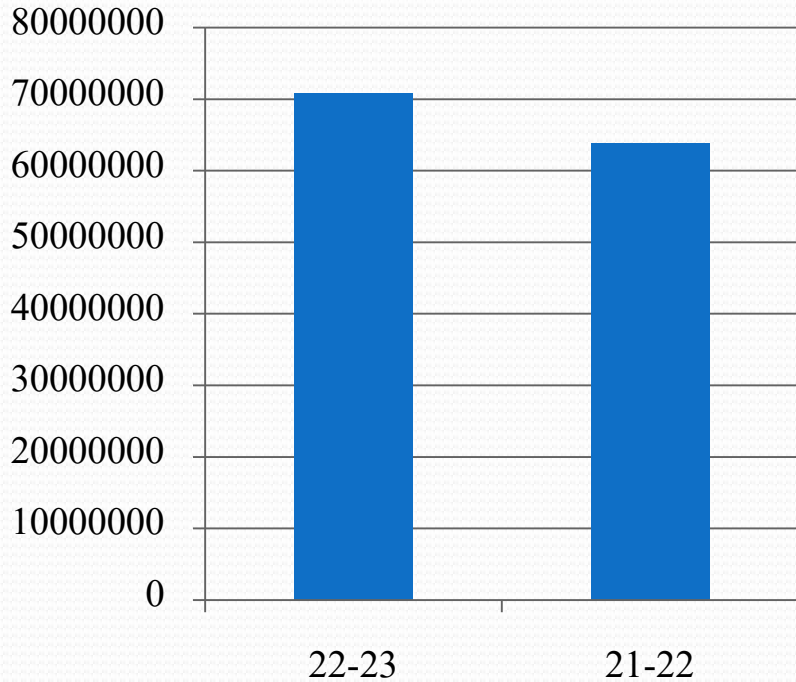




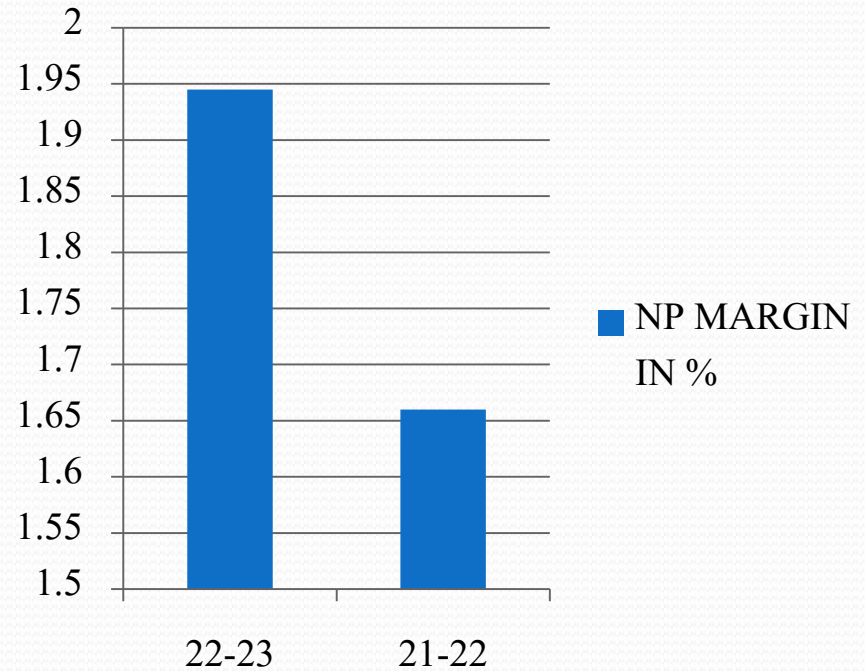
	YEAR 22-23 RS.	YEAR 21-22 RS.
REVENUE FROM OPERATIONS	362,68,73,700	345,22,31,500
PROFIT AFTER TAX	7,05,35,500	5,74,71,400

YEAR TO YEAR COMPARISON

NET WORTH IN Rs.



NP MARGIN IN %



	YEAR 22-23 RS.	YEAR 21-22 RS.
NET WORTH	70,74,92,500	63,81,18,000
NP MARGIN (%)	1.945%	1.660%

PROFITABILITY DATA

PARTICULARS	FY 22-23 (AMT IN LAKHS)	FY 21-22 (AMT IN LAKHS)
NET SALES	36268.737	34522.315
OTHER INCOME	837.853	770.759
TOTAL INCOME	37106.590	35293.074
TOTAL EXPENSE	36288.668	34574.260
PAT	705.355	574.714
EPS	0.560	0.456

FINANCIAL RATIOS

PARTICULARS	FY 22-23	FY 21-22
Current Ratios	1.382	1.501
Long Term Debt to Working Capital	0.474	0.426
Total Debts to Total Assets	0.510	0.716
Debtors' Turnover	6.278	4.914
Inventory Turnover	2.685	2.873



JAYAN PATEL : CHIEF FINANCIAL OFFICER

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THANK YOU!